

ALLIANT UPDATE
8/31/06

The General Services Administration (GSA) and the Alliant Team would again like to thank all interested stakeholders in the Alliant Government Wide Acquisition Contract (GWAC). In response to the feedback we have received regarding the draft Request for Proposal (RFP), posted on June 1, 2006, the Alliant Team has prepared the following update on the status of the Alliant procurement.

1) **Schedule:**

The Alliant procurement is on schedule to release the final RFP in October 2006.

2) **Proposal Requirements:**

- ? All Offerors must be able to remit Contract Access Fee to the Government via Electronic Funds Transfer (EFT).
- ? All Offerors must possess a DCAA/DCMA Approved Cost Accounting System.
- ? All Offerors must possess a top secret facility clearance, as granted by the Defense Industrial Security Clearance Office (DISCO), prior to the solicitation closing date.

Other capabilities, such as an approved purchasing system or earned value management system (EVMS) will not be required at the basic contract level. EVMS may be applicable at the Order level.

3) **Past Performance:**

Offerors shall use the Past Performance Tables which will be provided with the Final RFP in the form of an Excel spreadsheet. In order to qualify as conforming to the requirements of the solicitation, the relevant past performance information submitted must:

- (1) Be ongoing or completed after 1 Jan 2004;
- (2) Include at least one of the three component areas in Section C (Infrastructure, Management, Applications);
- (3) Be over \$1M total estimated amount (inclusive of options);
- (4) Meet the specific requirements applicable to the particular Table;
- (5) Relate to the Offeror's direct experience with "service contracts" (as that term is defined in FAR 37.101) or "task order contracts" (as that term is defined in FAR 16.501-1), as requested for the particular Table, efforts for supplies will not be considered relevant; and

- (6) Relate to projects for which the Offeror is (or was) the prime-contractor to include Contractor Team Arrangement/Joint Venture, and affiliates proposed for this effort.

Offerors shall not submit, and the Government will not evaluate, past performance information which is deemed to be not relevant or non-conforming. Examples of non-conforming past performance information include (but are not limited to) the following:

- (1) Information which does not conform to the instructions for the particular Table;
- (2) Projects for which the Offeror was a sub-contractor (i.e., the Offeror was not the prime contractor for the project);
- (3) Projects for which the primary purpose of the project was the delivery of goods (as opposed to projects for which the primary purpose was the performance of services);
- (4) Projects completed more than three (3) years ago.

Table 1 shall be limited to twenty (20) applicable efforts within the parameters listed in this section, chosen by the Offeror, considering the solicitation requirements and evaluation criteria. Efforts shall be listed in chronological order.

Offerors shall list all Governmentwide Acquisition Contracts (GWACs) and Multiple Award Indefinite Delivery/Indefinite Quantity Contracts (MA-IDIQs) service contracts (only), as defined in FAR 16.504(c), regardless of whether any task orders were awarded. Offerors shall not include GSA Schedules, Blanket Purchase Agreements or FAR 16.7 agreements. Offerors shall list the master contract only, not any task order contracts, which may have been issued thereunder.

Table 2 shall be limited to fifty (50) applicable efforts within the parameters listed in this section, chosen by the Offeror, considering the solicitation requirements and evaluation criteria. Efforts shall be listed in chronological order. Offerors are encouraged to include any efforts performed that encompass OCONUS, multiple subcontractors and Cost Type Contracts.

Offerors shall include single award service contracts and “task orders contracts” (no “delivery order contracts”) that meet the general requirements listed above, which have been issued under their GWACs, MA-IDIQs, and GSA Schedules 70.

Offerors will not be required to submit Past Performance Summaries. Offerors will be asked to identify three entries from Table 2 which shall serve as the starting point for the Government’s review of Past Performance.

4) **Labor Categories:**

The Alliant Team appreciates the extensive feedback it received on the topic of labor categories. There will be some adjustment of particular labor categories, which will be detailed in the Final RFP. The most significant change to labor categories is the addition of Knowledge/Skill Levels, detailed below. These levels will apply to the various labor categories as appropriate, in a fashion to be detailed in the Final RFP.

Level	Knowledge/Skill Description
Entry-Level	Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.
Journeyman	Possesses and applies expertise on multiple complex work assignments. Assignments may be broad in nature, requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.
Senior	Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.
Master	Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.

5) **Contractor Teaming Arrangements:**

To propose on the Basic Contract, potential Offerors may form a Contractor Team Arrangement, as that term is defined in FAR 9.601(1), but they are not required to do so. Although FAR 9.601(2) provides an alternative definition for the term “contractor team arrangement” based upon a prime/sub-contractor relationship, the Procuring Contracting Officer has determined that the Government will not consider this type of arrangement for the Basic Contract. Notwithstanding the above, the Government will consider proposed subcontractors in the limited context of evaluating an Offeror’s Alliant Basic Contract Plan, when evaluating the subfactor for “Resources.”

Conclusion:

The Alliant Team is providing this update to facilitate communications and accommodate planning requirements of our stakeholders. Although we are providing this update, please note that these criteria are subject to change without notice up to issuance of the final RFP or as a result of any amendments issued after the final RFP.